ServiceMonster Growth Client Case Study

Ultra Shine Cleaning

Carpet & Flooring Cleaning Services
Exterior Cleaning Services



ServiceMonster Growth Websites & Digital Marketing

https://growth.servicemonster.com/

"I've always wanted to work more on the site... I know with your website and your team, it's gonna help me get to work in those areas."

~ MARK CASTILLO,
OWNER OF ULTRA SHINE
CLEANING



About

Ultra Shine Cleaning provides full-service interior and exterior cleaning for residential and commercial properties in Riverside, CA, and the surrounding cities.

The Challenge

A GREAT BUSINESS HELD BACK BY ITS WEBSITE

Ultra Shine Cleaning came to ServiceMonster Growth with several challenges:

- An outdated website that wasn't converting visitors
- A clear need for more leads
- A lack of strategic marketing guidance
- The right tools and strategies for paid advertising
- A need to expand search visibility in Riverside, Corona, and nearby cities

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Solution

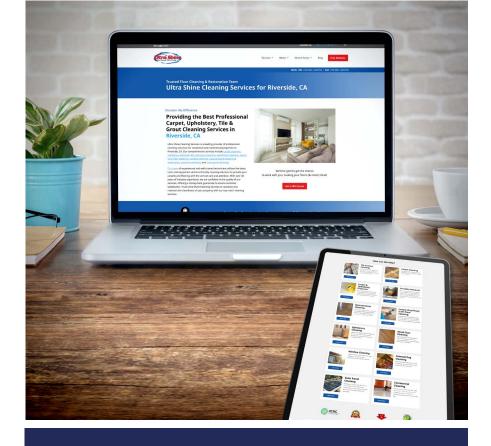
GROWTH WEBSITES + STRATEGIC DIGITAL MARKETING

ServiceMonster Growth Websites and Digital Marketing provided:

- A professionally built, SEOoptimized, mobile-friendly website designed to convert
- Optimized landing pages with strong calls to action
- SEO-driven, city-specific content for discoverability in local search
- Lead capture and tracking via ServiceMonster's integrated Lead Center
- Dedicated Growth onboarding support with strategic insights and flexibility
- Additional Customer Success support with Local Services Ads (LSAs) for rapid lead gen

"Our Growth
Onboarder was
absolutely amazing.
She is a true asset to
your business."

~ MARK CASTILLO



Results

REAL GROWTH, MEASURABLE IMPACT

This new website launched on **October 28, 2024.** Here's the growth Ultra Shine Cleaning has experienced in the first five months of 2025 compared to last year:

- +51% organic website traffic
- +214% leads from Local Service Ads
- +25% total organic leads

Ultra Shine Cleaning isn't just seeing better metrics — they're getting more calls, more leads, and more business in their key service areas.

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Ready to achieve similar results?

CONTACT US TODAY TO SEE HOW WE CAN HELP!



- Lead Generation Marketing Improve Search Ranking Modern Design
- Google Listing Optimization Reputation Management